Apply Now

Limited places are available.
Early application is strongly advised.

Take your place in a profession that is shaping how modern organisations operate, innovate, and grow.

Join a professional body that recognises not only what you know, but what you can do, how you lead, and the standards you uphold.

Contact:
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INSTITUTE OF OUTSOURCING MANAGEMENT

Institute of Outsourcing Management
Global Outsourcing Standards

PROFESSIONAL QUALIFICATION & MEMBERSHIP BROCHURE



Accelerated Professional Qualifcation System

Professionalising Outsourcing For Global Competitiveness

Builds the capacity that powers the global economy

Outsourcing is the operating system of modern organisations.
Those who understand it lead. Those who do not compete at a disadvantage.

Global Standards
Professional Recognition
Leadership Capability

A professional body for the future of outsourcing, enterprise services, and modern operational leadership.

WHY THIS INSTITUTE, WHY NOW

Lead the Systems That Power Modern Organisations
Across business, government, healthcare, defence, logistics, infrastructure, and the digital economy, outsourcing now shapes how institutions deliver value, scale operations, access expertise, manage risk, and drive innovation. It is no longer simply a support function. It is now a boardroom-level strategic capability.

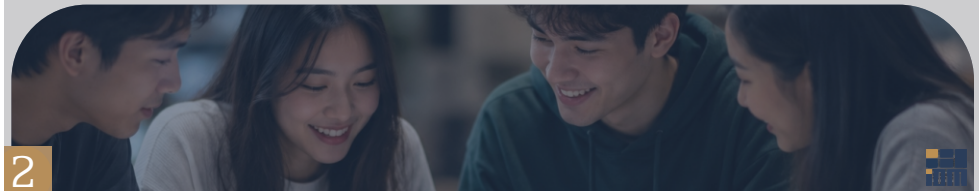
Modern organisations depend on external capability, service ecosystems, digital platforms, contract governance, operational resilience, and cross-border delivery models. In this environment, professionals who understand outsourcing do more than manage suppliers. They design systems, govern performance, protect value, enable transformation, and lead execution across institutional boundaries.

The Institute of Outsourcing Management (IOM) equips professionals with the standards, knowledge, and leadership capability to design, manage, govern, and transform enterprise service operations across industries and borders.

Why IOM
IOM is a standard-setting professional body, not just a training provider. We develop globally competent professionals through:
·professional certification and designation
·industry-aligned education and executive development
·applied research and policy advancement
·global partnerships and professional collaboration

Our Mandate
To establish and advance global standards, ethics, and leadership in outsourcing and
enterprise service management.

Why this matters
The stronger professional-body model is not built on certificates alone. It is built on standards, ethical conduct, applied competence, and continuing professional development. That is the model followed by leading institutes internationally, and it is the standard IOM is designed to reflect.



WHO SHOULD APPLY

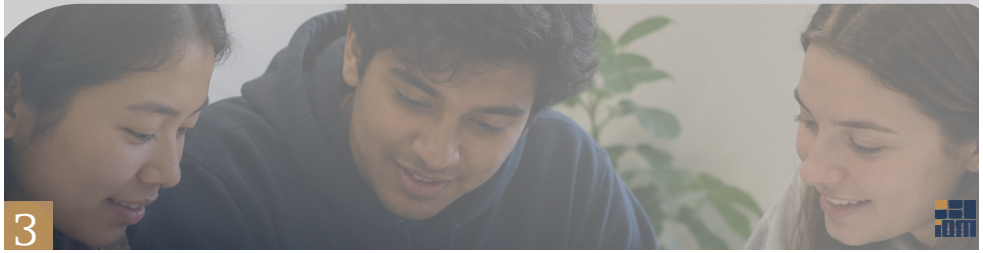
Who Should Apply
IOM is designed for professionals across all sectors and career stages. Outsourcing is a universal capability used in every modern organisation, making this qualification relevant to anyone involved in operations, systems, services, governance, leadership, or decision-making.

Ideal for
- students and early-career entrants
- graduates seeking global opportunities
- young professionals building future-ready capabilities

Professionals in
- operations, procurement, and supply chain
- IT, digital systems, and cybersecurity
- finance, analytics, audit, and risk
- healthcare administration and services
- logistics, infrastructure, and transportation
- defence and strategic operations
- energy, oil and gas, and utilities
- telecommunications and digital services
- education, consulting, and professional services
- public sector, NGOs, and development organisations

Also suitable for
- managers and executives overseeing vendors, contracts, and service delivery
- government and public sector leaders
- entrepreneurs and founders building scalable systems
- consultants and transformation specialists
- professionals transitioning into leadership or global roles

Human promise
Whether you are entering the profession, strengthening your current role, or preparing for higher responsibility, IOM provides a structured and credible route for growth.



FRAMEWORK, DESIGNATIONS, MEMBERSHIP

A Structured Route to Professional Standing
The IOM framework provides a clear progression from foundational understanding to executive capability and fellowship-level influence.

Professional Qualification Framework
Level 1 — Certificate in Outsourcing & Enterprise Principles — Foundation
Level 2 — Advanced Certificate in Outsourcing Practice — Operational
Level 3 — Diploma in Outsourcing Management — Tactical
Level 4 — Advanced Diploma in Strategic Outsourcing — Strategic
Level 5 — Professional Diploma in Global Outsourcing Leadership — Executive
Level 6 — Fellowship (FIOM) — Thought Leadership

Professional Designations

- COS — Certified Outsourcing Specialist
- OIP — Outsourcing Integration Professional
- SOL — Strategic Outsourcing Lead
- COE — Certified Outsourcing Executive
- FIOM — Fellow of the Institute of Outsourcing Management

Membership Pathway
Affiliate (AIOM) – Associate (AsIOM) – Member (MIOM) — Fellow (FIOM)

Indicative alignment with qualification levels

- Levels 1–2: Affiliate (AIOM)
- Levels 3–4: Associate (AsIOM)
- Level 5: Eligible for Member (MIOM), subject to verified relevant experience, ethical standing, and approval
- Level 6: Fellow (FIOM), awarded through Fellowship assessment and approval

Membership progression is based on

- qualification achievement
- verified relevant professional experience
- ethical compliance
- commitment to Continuing Professional Development (CPD)

Why this gives credibility
The strongest professional bodies distinguish learning progression from professional standing. That is why top-level recognition should be linked not only to study, but also to ethics, evidence of responsibility, and continuing development.

ENTRY ROUTES, LEARNING EXPERIENCE, VALUE

Entry Routes and Entry Requirements
IOM combines accessibility with professional rigour, including multiple entry routes, Recognition of Prior Learning, and controlled advanced admission.

Standard Entry: Levels 1–4
Level 1 — Certificate

- WAEC, O-Level, A-Level, High School Diploma, or equivalent
- open to school leavers and mature entrants
- alternative entry may be considered where prior learning can be evidenced

Level 2 — Advanced Certificate

- Level 1 qualification, or
- relevant diploma, or
- minimum of 1 year relevant work experience
- Recognition of Prior Learning may apply

Level 3 — Diploma

- Level 2 qualification, or
- recognised diploma, or
- 2–3 years relevant professional experience

Level 4 — Advanced Diploma

- Level 3 qualification, or
- bachelor's degree, or
- 3–5 years relevant professional experience

Controlled Advanced Admission
Level 5 — Professional Diploma in Global Outsourcing Leadership
Level 5 is an advanced professional admission route for experienced practitioners, managers, and leaders. It is not intended as a routine first point of entry for general applicants.
Applicants should normally demonstrate:

- successful completion of Level 4, or
- a relevant master's degree with substantial professional relevance, or
- at least 5 years senior-level professional experience in outsourcing, enterprise services, procurement, operations, governance, transformation, or related leadership roles

Additional requirements may include:

- a detailed professional statement
- executive CV or résumé
- evidence of strategic responsibility and decision-making
- professional references
- supporting evidence for advanced standing
- bridging assignments where required

Level 6 — Fellowship
Fellowship is not a standard entry route.
It is reserved for individuals of proven senior standing, recognised achievement, ethical credibility, and significant contribution to the profession, industry, policy, research, or institutional leadership.

Learning Experience
Each level contains seven carefully designed modules combining academic rigour with practical, professional application.

Learning approach
- structured self-study
- guided tutorials and online lectures
- applied assignments and professional assessments
- case studies, projects, and practical labs
- mentoring support where applicable

The programme is competency-based, industry-driven, and designed for real-world impact.

CAREER OUTCOMES, BENEFITS, APPLY NOW

Where This Can Take You
IOM prepares professionals for high-impact roles across industries, institutions, and service environments.

Executive and strategic roles
- Chief Outsourcing Officer
- Chief Operations Officer
- Chief Strategy Officer
- Chief Procurement Officer
- Chief Information Officer
- Director of Global Sourcing / Shared Services
- Director of Digital Transformation

Senior and management roles
- Outsourcing / Vendor Management Director
- Contract & Commercial Manager
- Service Delivery Manager
- Programme / Project Manager
- Risk & Compliance Manager
- Supply Chain & Logistics Manager
- PPP and Infrastructure Specialist

Specialist and advisory roles
- Outsourcing Analyst
- Vendor Relationship Manager
- Procurement Officer
- Contract Administrator
- Business Analyst
- Operations Supervisor
- Service Coordinator
- Management Consultant
- Outsourcing Advisor
- Entrepreneur / Founder

Key Benefits
- globally aligned professional certification
- accelerated career progression
- access to global opportunities
- strong professional credibility
- future-ready capabilities
- professional network access

Global Competence Standard
All candidates are expected to demonstrate:
- outsourcing governance
- enterprise service integration
- ethics and professional conduct

This ensures **consistency, credibility, and global relevance** at every level

